

FAST FACTS

AREA: Tuscany, Italy DEVELOPER: Fulvio Di Rosa PRICE: Fractional ownership is available from \$94,928 CONTACT: For details, visit online www.borgodivagli.com

Borgo di Vagli bellissimo Italia

Surrounded by olive groves, fruit trees and ancient oaks in the Italian countryside is a 14th century hamlet that provides an authentic

Nicole **Vaive**

SUN MEDIA

Tuscan lifestyle without compromising modern convenience and

But Borgo di Vagli "is not for everybody," says owner and developer Fulvio Di Rosa

Rather, it is for those looking for character, charm and history, for antique furnishings and old-world architecture, for the Italian countryside as it was seen 600 years

ago.
"Borgo di Vagli is completely different because being a real, authentic medieval hamlet, it has certain characteristics," Di Rosa says.

"It's a real hamlet of the 14th century that's been turned into residences for the benefit of discerning owners."

Intimate one and two bedroom homes no two are the same — bring visitors back to a time where building materials were natural wood beams and thick stone walls.

Low doorways and small windows, terra cotta floors, ceiling beams and warm hues invoke a true Italian atmosphere, while modern appointments such as fully-equipped country kitchens and bathrooms, high-speed internet, satellite television and luxurious Busatti linens offer luxury and comfort.

"At first look, it looks exactly as it was 600



years ago," Di Rosa says.

"But we have all modern conveniences underground because the most important thing to protect was the medieval appearance and heart of Borgo di Vagli.

"The beauty of the place shouldn't be threatened by the actual perception of modern conveniences, even though they are there."

Also adding convenience, Di Rosa adds, is an ideal location in Tuscany, only 20 minutes from the unspoiled town of Cortona.

Nearby, residents can enjoy the walled town and vineyards of Montepulciano and Montalcino, the famed cheeses of Pienza and chocolates from Perugia, or visit a piece of history at Lake Trasimeno, made famous for a battle between Hannibal and the Romans in 217 BC.

Amenities are varied as well, and include an outdoor swimming pool, concierge and bell service, reservation privileges at the village Trattoria, golf tee times, walking and hiking trails, mountain bike rental, an on-site market with local products and goods, multi-lingual staff, winery tours and housekeeping.

"It's the concept of the antique, real, authentic architecture sold through a very modern system of owning," Di Rosa says.

'Those who come and purchase, it means that for these people Tuscany is in their hearts, their dreams and they've found an affordable way to take advantage of authentic Tuscan environment and architecture.

Fractional ownership is sold in ratios of ten for each property, with reservations on a rotating system.

It's this type of ownership, Di Rosa says, that makes Tuscany achievable for Calgary pur-

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"We really know that — it has to be for discerning travellers, where you don't need to be pampered, there's nobody telling you what to do, there's no fitness program.

You simply live there, live the environment's beauty, the beauty of the people. One of the major reasons to buy is to be able to experience this kind of living, immersing yourself in another era."